

Monthly Report

October 1, 2022 - October 31, 2022





Acting Executive Director
Brian Hanna



Orlene Hawks

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
October 1 – October 31				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	4,173.09	0	\$7,304,573.96	
Shake/Trim	575.79	0	\$768,283.36	
Concentrate	189.53	0	\$1,076,985.09	
Inhalable Compound Concentrate	85.25	0	\$536,599.71	
Vape Cartridge	584.07	0	\$3,436,089.16	
Kief	1.04	0	\$3,386.68	
Infused-Edible	21,033.09	0	\$1,754,043.99	
Infused Non-Edible Solid	235.5	0	\$80,916.70	
Infused Liquid	0	5,123.93	\$93,844.03	
Infused Non-Edible Liquid	0	413.65	\$3,904.19	
October Total	26,877.36	5,537.58	\$15,058,626.87	

Additional Sales Information		
October 1 - October 31		
Category Amount		
Sales To Date (as of Oct 31)	\$1,494,813,719.10	
Sales Deliveries	\$583,917.11	
Average Retail Flower Price (oz.) \$109.40		

2. Plants

Plants			
Active Plants			
As of October 31			
Plant State	Number		
Immature	58,705		
Vegetative	56,901		
Flowering	280,737		

Destroyed & Harvested Plants			
October 1 - October 31			
Plant State Number			
Immature - Destroyed	24,597		
Vegetative - Destroyed	10,990		
Flowering - Destroyed	3,086		
Plants Harvested	147,982		

3. Packages and Inventory

Packages		
As of October 31		
Package State	Number	
Active	441,259	
On Hold	912	
In Transit	3,435	
October 1 - October 31		
Package State Number		
Finished	4,848	

Inventory			
As of October 31			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	13,105.54		
Flower at Provisioning Centers	18,111.88		
Flower at Processors	129,361.55		
Fresh Frozen Flower at Processors	53,978.75		
Concentrates at Processors	18,018.43		
Infused Solids at Processors	86,732.00		
Infused Liquids at Processors (Fl. Oz.)	779,229.22		

4. Transfers

Products Shipped				
October 1 - October 31				
License Type	Pounds Shipped	Fluid Ounces Shipped		
Grower Class A	2,255.52	0		
Grower Class B	462.84	0		
Grower Class C	53,820.51	0		
Processor	46,222.10	4,996.47		
Provisioning Center	689.87	850.81		
Safety Compliance Facility	1.17	0		
Secure Transporter	49,035.47	4,035.60		

Transfers		
October 1 - October 31		
Transfer Type	Number	
Completed	3,963	
Voided	49	

5. <u>Initial Applications</u>

Initial Applications					
October 1 - October 31					
License Type	Received	Approved	Denied		
Prequalification	19	10	1		
Grower Class A	0	0	0		
Grower Class B	1	0	0		
Grower Class C	3	5	0		
Processor	4	3	0		
Provisioning Center	4	4	0		
Secure Transporter	1	0	0		
Safety Compliance Facility	1	0	0		
Total	33	22	1		

6. Renewal Applications

Renewal Applications					
October 1 - October 31					
License Type Received Approved Denied					
Grower Class A	5	4	0		
Grower Class B	0	1	0		
Grower Class C	25	16	0		
Processor	10	11	0		
Provisioning Center	36	30	0		
Secure Transporter	3	4	0		
Safety Compliance Facility	1	1	0		
Total	80	67	0		

7. Active Licenses

Active Licenses								
Grower A	Grower B	Grower C	Processor	Provisioning Center	Safety Compliance	Secure Transporter	Total	
75	17	636	141	409	22	22	1,322	

8. Application Processing Time

Application Processing Time (Calendar Days)						
October 1 - October 31						
License Type Initial Renewal Applications						
Prequalification	39.20	-				
Grower Class A	-	24.20				
Grower Class B	-	21.00				
Grower Class C	37.20	20.71				
Processor	34.33	18.27				
Provisioning Center	65.50	13.42				
Secure Transporter	-	19.50				
Safety Compliance Facility	-	22.00				
October Step 2 Average 45.92 17.30						
October Total Average	42.87	-				

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA							
October 1 - October 31							
License Type Warning Formal Complaint Final Order							
Grower Class A	4	0	0				
Grower Class B	0	0	0				
Grower Class C	6	1	4				
Processor	2	1	2				
Provisioning Center	3	6	6				
Secure Transporter	0	0	0				
Safety Compliance Facility	0	1	1				

10. Complaints and Investigations

Complaints and Investigations					
October 1 - October 31					
Enforcement & Legal Data	Amount				
Number of Complaints Received	104				
Number of Investigations Opened	38				
Number of Investigations Closed	35				
Average Time to Complete an Investigation (Calendar Days)	112				
Number of Enforcement Actions Taken* 6					
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:0

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
October 1 - October 3	
	Amount
October	\$60,000.00

	Regulatory Assessment Fees							
	October 1 - October 31							
	Grower Class A Class B Class C Processor Provisioning Center Compliance Facility Secure						Secure Transporter	Total
October	\$0	\$0	\$26,050	\$16,303.00	\$40,752.00	\$0	\$0	\$83,105

	Renewal								
	October 1 - October 31								
	Grower Class B Grower Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter						Total		
October	\$8,853	\$0	\$144,000	\$60,833	\$142,516	\$0	\$8,439	\$364,641	

	Total Licensing Revenue Collected	
October 1 - October 31		
	Amount	
October	\$507,746	

	Expenses
	October 1 - October 31
	Amount
State Employee Wages	\$256,564.66
State Employee Benefits	\$182,841.02
Materials and Equipment	\$18,748.07
October Total	\$458,153.75

13. Municipalities Opted In to the MMFLA

Municipalities		
As of October 31		
Opted In		
165		

14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of October 31			
Provisioning Centers			
322			

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
October 1 - October 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	56,426.48	0	\$92,670,559.43				
Shake/Trim	11814.08	0	\$17,046,346.61				
Concentrate	2063.43	0	\$11,820,359.08				
Inhalable Compound Concentrate	1752.74	0	\$9,444,510.85				
Vape Cartridge	5928.57	0	\$40,005,801.36				
Kief	3.23	0	\$20,857.77				
Infused-Edible	234,090.75	0	\$22,153,854.30				
Infused Non-Edible Solid	1207.47	0	\$595,628.76				
Infused Liquid	0	236,675.79	\$584,807.51				
Infused Non-Edible Liquid	0	8658.17	\$37,940.61				
October Total	313,286.75	245,333.96	\$194,380,666.30				

Additional Sales Information			
October 1 - October 31			
Category Amount			
Sales To Date (Oct 31)	\$3,537,230,873.60		
Sales Deliveries \$5,274,418.00			
Average Retail Flower Price (oz.) \$102.65			

2. Plants

Plants				
Active Plants				
As of October 31, 2022				
Plant State Number				
Immature 328,491				
Vegetative 277,577				
Flowering	737,015			

Destroyed & Harvested Plants				
October 1 - October 31				
Plant State Number				
Immature - Destroyed 97,291				
Vegetative - Destroyed 38,253				
Flowering - Destroyed 11,129				
Plants Harvested 400,911				

3. Packages and Inventory

Packages				
As of October 31, 2022				
Package State Number				
Active	1,716,703			
On Hold 1,488				
In Transit 32,323				
October 1 - October 31				
Package State	Number			
Finished	49,705			

Inventory			
As of October 31, 2022			
Category Amount (lbs			
Flower at Growers (Test Passed)	74,056.24		
Flower at Retailers	70,562.86		
Flower at Processors	106,862.83		
Fresh Frozen Flower at Processors	173,080.41		
Concentrates at Processors	45,166.35		
Infused Solids at Processors	640,277.34		
Infused Liquids at Processors (Fl. Oz.)	1,523,159.39		

4. <u>Transfers</u>

Shipped Products			
October 1 - October 31			
License Type Shipped Pounds Fluid Ounces Ship			
Class A Marijuana Grower	1,186.19	0	
Class B Marijuana Grower	4,721.26	0	
Class C Marijuana Grower	255,170.88	0	
Excess Grower	13,567.01	0	
Microbusiness	2.26	0	
Class A Microbusiness	0.41	0	
Processor	370,081.74	528,127.29	
Retailer	9,395.21	6,477.56	
Safety Compliance Facility	213.12	0	
Secure Transporter	492,567.10	522,488.77	

Transfers			
October 1 - October 31			
Transfer Type Number			
Completed	24,286		
Voided 448			

5. <u>Initial Applications</u>

	Initial Applications		
	Octo	ober 1 - October	31
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	63	56	1
Class A Marijuana Grower	0	1	0
Class B Marijuana Grower	5	1	0
Class C Marijuana Grower	29	13	0
Excess Grower	1	8	0
Processor	16	10	0
Retailer	17	9	0
Class A Microbusiness	0	0	0
Microbusiness	0	0	0
Secure Transporter	1	0	0
Safety Compliance Facility	1	0	0
Designated Consumption Facility	0	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	1	0	0
Temporary Marijuana Event	0	1	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	1	0
Social Equity Class C Marijuana Grower	1	0	0
Social Equity Excess Grower	8	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	2	2	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	1	1	0
Social Equity Marijuana Temporary Event	0	0	0
October Total	146	103	1

6. Renewal Applications

	Renewal Applications			
	October 1 - October 31			
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	3	4	0	
Class C Marijuana Grower	40	42	0	
Excess Grower	20	20	0	
Processor	14	16	0	
Retailer	50	54	0	
Class A Microbusiness	0	0	0	
Microbusiness	0	0	0	
Secure Transporter	1	2	0	
Safety Compliance Facility	4	4	0	
Designated Consumption Establishment	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	3	3	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	0	1	0	
Social Equity Class C Marijuana Grower	2	5	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	1	0	0	
Social Equity Retailer	3	3	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	2	3	0	
October Total	143	157	0	

7. Active Licenses

	Active Licenses
	As of October 31, 2022
Class A Marijuana Grower	9
Class B Marijuana Grower	93
Class C Marijuana Grower	704
Excess Grower	137
Processor	187
Retailer	578
Class A Microbusiness	2
Microbusiness	12
Secure Transporter	24
Safety Compliance Facility	20
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	47
Temporary Marijuana Event	1
October Total	1,816

8. Application Processing Time

Application Processing Days (Calendar Days)			
October 1 - October 31			
License Type	Applications Applic		
Prequalification	51.2	-	
Class A Marijuana Grower	31	-	
Class B Marijuana Grower	18	15.25	
Class C Marijuana Grower	40.31	8.71	
Excess Grower	38	6.00	
Processor	42.9	11.25	
Retailer	37.44	11.17	
Class A Microbusiness	-	-	
Microbusiness	-	-	
Secure Transporter	-	17.00	
Safety Compliance Facility	-	11.00	
Designated Consumption Establishment	-	-	
Educational Research License	-	-	
Marijuana Event Organizer	-	3.33	
Temporary Marijuana Event	60	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	35	28.00	
Social Equity Class C Marijuana Grower	-	9.00	
Social Equity Excess Grower	-	-	
Social Equity Processor	-	-	
Social Equity Retailer	30.5	12.33	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	5	10.33	
Social Equity Temporary Marijuana Event	-	-	
October Step 2 Average	38.38	9.93	
October Total Average	35.40	-	

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA					
October 1 - October 31					
License Type Warning Formal Complaint Final O					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	0	0		
Class C Marijuana Grower	11	1	5		
Excess Grower	0	0	3		
Processor	2	1	2		
Retailer	1	0	4		
Microbusiness	2	0	0		
Secure Transporter	0	0	0		
Safety Compliance Facility	0	0	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Temporary Marijuana Event	0	0	0		

10. <u>Applications not Processed within Established Time Requirements</u>

Applications Not Timely Processed		
October 1 - October 31		
Initial Renewal		
0% 0%		

11. Complaints and Investigations

Complaints and Investigations				
October 1 - October 31				
Enforcement & Legal Data	Amount			
Number of Complaints Received	147			
Number of Investigations Opened	51			
Number of Investigations Closed	33			
Average Time to Complete an Investigation* (Calendar Days)	103			
Number of Enforcement Actions Taken*	69			
* Includes both MMFL and AU data				

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees			
	October 1 - October 31			
,	Prequalification Social Equity Prequalification Total			
October	\$174,000	\$4,500	\$178,500	

	Regulatory Assessment Fees						
			C	october 1 - Octobe	er 31		
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
October	\$0	\$6,000	\$394,060	\$0	\$267	\$99,616	\$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
October	\$0	\$242,893	\$163,643	\$0	\$0	\$2,500	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
October	\$4,500	\$0	\$0	\$0	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
October	\$0	\$0	\$32,125	\$0	\$0	\$0	
	Total Regulatory Assessment Fees						
October	\$945,604						

	Renewal Fees					
	October 1 - October 31					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
October	\$0	\$18,000	\$936,000	\$0	\$3,000	\$480,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
October	\$0	\$0	\$384,000	\$791,000	\$60,000	\$15,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
October	\$0	\$0	\$30,000	\$0	\$1,300	\$0
	Social Equity Class A Social Equity Social Equity Safety Separation Separatio		Social Equity Secure Transporter			
October	\$0	\$0	\$18,000	\$33,750	\$0	\$0
	Total Renewal Fees					
October	\$2,770,050					

	Total Licensing Revenue Collected	
	October 1 - October 31	
	Amount	
October	\$3,894,154	

	Expenses	
	October 1 - October 31	
	Amount	
State Employee Wages	\$520,197.89	
State Employee Benefits	\$370,275.04	
Materials and Equipment	\$33,347.88	
October Total	\$923,820.81	

14. Social Equity Applications

	Social Equity Applications			
	October 1 - October 31			
	Received Eligible Ineligible			
October	20 19 40			

15. Social Equity Education & Outreach

	Outreach Sessions
	October 1 - October 31
	Sessions Held
October	3

16. Social Equity Application Assistance Provided

	Application Assistance Provided	
	October 1 - October 31	
	Number of Times	
October	7	

17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of October 31, 2022		
Opted In	Opted Out	
126	1382	

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries	
As of October 31, 2022	
Marihuana Retailers	
276	

19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of October 31, 2022

28,083

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications			
October 1 - October 31			
Received	Issued	Denied	
4,361	3,849	457	

2. Renewal Applications

Renewal Applications			
October 1 - October 31			
Received	Issued	Denied	
1,726	1,622	100	

3. Application Processing Time

Initial Applications (Calendar Days)						
October 1 - October 31						
	Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined	
2.54	0.02	0.73	2.72	.31	1.97	

Renewal Applications (Calendar Days)					
October 1 - October 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
2.48	0.01	0.61	3.12	0.52	1.87

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	October 1 - October 31						
	Origin	ginal Applications		F	Renewals	Grand Total	
	Paper	Online	Total	Paper	Online	Total	
October	1,091	2,758	3,849	397	1,225	1,622	5,471

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of October 31, 2022						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	395	42		Lake	173	25
Alger	477	70		Lapeer	2,546	392
Allegan	4,041	516		Leelanau	868	57
Alpena	659	53	Ш	Lenawee	2,213	282
Antrim	1,106	132		Livingston	2,871	279
Arenac	817	115		Luce	67	9
Baraga	114	15		Mackinac	146	20
Barry	1,534	167		Macomb	21,484	2,803
Bay	3,884	283		Manistee	277	34
Benzie	1,021	95	Ш	Marquette	222	45
Berrien	2,843	434	$ \ $	Mason	307	36
Branch	1,350	252	$ \ $	Mecosta	175	26
Calhoun	1,879	251		Menominee	288	62
Cass	1,070	186	$ \ $	Midland	1,944	204
Charlevoix	257	25	$ \ $	Missaukee	163	16
Cheboygan	546	54	$ \ $	Monroe	3,223	349
Chippewa	616	55		Montcalm	1,287	233
Clare	1,160	198	$ \ $	Montmorency	90	24
Clinton	2,197	253	$ \ $	Muskegon	2,190	253
Crawford	859	87	$ \ $	Newaygo	1,062	169
Delta	540	89	$ \ $	Oakland	28,505	2,857
Dickinson	358	87	$ \ $	Oceana	794	137
Eaton	2,272	307		Ogemaw	345	37
Emmet	115	15	$ \ $	Ontonagon	69	13
Genesee	7,035	898		Osceola	239	53
Gladwin	23	12		Oscoda	222	18
Gogebic	244	48		Otsego	66	12
Grand Traverse	1,288	83		Ottawa	2,489	239
Gratiot	207	34		Out of State	0	6
Hillsdale	772	136	Ш	Presque Isle	101	16
Houghton	173	23		Roscommon	453	33
Huron	397	27	Ш	Saginaw	2,739	300
Ingham	1,592	223	Ш	Saint Clair	3,190	427
Ionia	181	36		Saint Joseph	472	88
losco	128	11		Sanilac	601	71
Iron	121	24	$ \ $	Schoolcraft	35	12
Isabella	470	50		Shiawassee	1,834	233
Jackson	3,425	380		Tuscola	2,547	422
Kalamazoo	2,261	245		Van Buren	1,226	172
Kalkaska	287	37		Washtenaw	8,814	680
Kent	6,234	497		Wayne	36,283	2,819
Keweenaw	118	14		Wexford	952	142
			•	Total	188,638	20,664

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
October	0	

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of October 31	, 2022
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.00
AIDS	0.05
Amyotrophic Lateral Sclerosis	0.04
Arthritis	18.39
Autism	0.56
Cachexia or Wasting Syndrome	0.31
Cancer	3.71
Cerebral Palsy	0.11
Chronic Pain	67.18
Colitis	0.56
Crohn's Disease	0.76
Glaucoma	0.87
Hepatitis C	0.36
HIV Positive	0.29
Inflammatory Bowel Disease	1.05
Muscle Spasms	7.07
Nail Patella	0.00
Obsessive Compulsive Disorder	1.11
Parkinson's Disease	0.16
Post-Traumatic Stress Disorder	6.36
Rheumatoid Arthritis	1.34
Seizures	1.47
Severe and Chronic Pain	36.06
Severe Nausea	4.53
Spinal Cord Injury	0.45
Tourette's Syndrome	0.13
Ulcerative Colitis	0.27

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of October 31, 2022		
Month Physicians		
October	282	

9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed		
October 1 - October 31		
Initial	Renewal	
0.02%	0.00%	

10. Revenue and Expenses

	Revenue Collected	
	October 1 - October 31	
	Amount	
October	\$227,595	

	Expenses
	October 1 - October 31
	Amount
State Employee Wages	\$79,080.72
State Employee Benefits	\$59,004.56
Materials and Equipment	\$21,607.77
October Total	\$159,693.05